



**Purchasing Contract
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

AGENDA ITEM NO.: 36
AGENDA DATE: Thu 12/02/2004
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SUBJECT: Authorize execution of two contracts through the HOUSTON-GALVESTON AREA COUNCIL OF GOVERNMENTS COOPERATIVE PURCHASING PROGRAM (H-GAC) with PHILPOTT MOTORS, LTD., Nederland, TX, for the purchase of 56 police patrol sedans, one utility vehicle, and one administrative sedan in an amount not to exceed \$1,367,507.80; and with LAWRENCE MARSHALL DEALERSHIPS, Hempstead, TX, for the purchase of four unmarked sedans and five full-size cargo vans in an amount not to exceed \$191,548.03.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$1,349,682.28 is available in the Fiscal Year 2004-2005 Approved Vehicle Acquisition Fund. Funding in the amount of \$129,585.66 is available in the Fiscal Year 2004-2005 Approved Operating Budget of the Austin Police Department. Funding in the amount of \$21,597.61 is available in the Fiscal Year 2004-2005 Approved Operating Budget of the Parks and Recreation Department. Funding in the amount of \$58,190.28 is available in the Fiscal Year 2004-2005 Approved Police Federal Seized Fund.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

REQUESTING Purchasing **DIRECTOR'S**
DEPARTMENT: for Parks and Recreation; Police; **AUTHORIZATION:** Vickie Schubert

FOR MORE INFORMATION CONTACT: Rick Fudge, Supervising Sr. Buyer/974-2033

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

PURCHASING: Purchasing Cooperative

MBE / WBE: N/A

These two contracts will provide for the purchase of 11 new and 56 replacement vehicles. All are 2005-year model vehicles. Three are for the Park Police and the remainder are for Austin Police Department (APD).

The contract with Philpott Motors, Ltd. includes the purchase of 56 Ford Crown Victoria police patrol sedans, three of which will be assigned to the Park Police and the remainder to APD. Forty-four of the sedans are equipped with light bars, sirens, and prisoner cages and will be used as regular patrol sedans. Twelve units will be subtly marked and used as stealth vehicles to support the Driving While Intoxicated division for patrol purposes. One Ford Expedition utility vehicle will be assigned to the bomb squad, and one Ford Taurus sedan will be assigned to APD's public information staff.

The contract with Lawrence Marshall Dealerships includes four sedans that will be assigned to APD's gang watch, narcotics, and organized crime divisions for surveillance. Five Dodge Sprinter full-size cargo vans will be assigned to APD's crime scene investigators.

The 56 replacement vehicles, have all met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center managers have inspected each vehicle to be replaced and determined that the



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mileage of the vehicles proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time. The 11 additional vehicle requests were also sent to Fleet Services for review and approval, and then forwarded to the appropriate ACM for approval.

Lawrence Marshall Dealerships will supply the four surveillance sedans and the five Dodge Sprinter cargo vans. The remaining vehicles are manufactured by Ford and will be supplied by Philpott Motors, Ltd. Both vendors are under contract with H-GAC to supply vehicles statewide as a result of a competitive bidding process. Utilizing the H-GAC contracts provides for volume discount pricing as well as the earliest opportunity to get the City's vehicles in the manufacturer's order banks.